Implementing Unified Communications Into Your Business With iTeleCenter

Presented by

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IteleCenter – How It Works

iTeleCenter provides you with a new phone number for your business that you can begin to use immediately.

iTeleCenter is a virtual phone system which means that you can instantly configure it to work just the way you want.

Whether you need a number to advertise, a voicemail system, or manage call routing for a team of co-located people, iTeleCenter is your answer!

iTeleCenter Gives You a Big Business Look, Plus:

• Works with any existing line or service
• There is no equipment to buy, lines to install, gadgets to plug in, or software to download
• And you can route your "ring to" number almost anywhere in the world (cell phones, land lines).

Your first step is simply to choose your new local, toll free, or 800 number! Your new number is "live" and ready to use!

Introduction

- iTeleCenter is a Toll-Free hotline and lead capture system utilized by small, medium and large businesses in the United States and around the world.

- Businesses include, but are not limited to, Direct Sales, MLM, Real Estate, Insurance industries and the medical/health care profession, military, government, and legal industry.

- Many businesses in the United States and around the world have been increasing their use of Toll-Free Information lines to provide information to prospects on a 24/7 basis.

- Developed in 1992 by COA Network, iTeleCenter has a proven track record of providing dependable Unified Communication and Messaging services for businesses.

- Ernest O'Dell, has been consulting in Unified Communications and TeleCommunications since 1979.

Introduction, cont'd

- In an effort to stay competitive in their markets, many top producing businesses have turned to Unified Communications and Messaging to find the latest and greatest tools to provide them with the competitive edge they need!

- iTeleCenter is a Presentation Hotline, Voicemail System, Answering Service, Auto-Attendant and a Fax Line all in one. It is the defacto "Virtual Executive Assistant" that will provide your business with the edge you need to stay competitive and dominate your market by providing you with:
  - **One phone number to connect you and your clients no matter where you are**
  - **The ability to present your listing details to clients 24/7**
  - **To capture buyer and seller leads without violating Do Not Call list requirements**

- iTeleCenter helps automate your business Qualification process to eliminate non-qualified prospects.

Benefits and Features

- Since you will be more concerned with how iTeleCenter can benefit you and your business, this presentation will briefly outline the Benefits and Features and how to integrate them into your business.

- "Bells and whistles" are nice, but how do they translate to making your life easier? How do they make your business run smoother? And how will they help you make more money?

Benefits and Features, cont'd

A full array of business telecommunications tools in one powerful, easy-to-use package, sets up in 5 quick and simple steps, and instantly streamlines your communications while giving your business a highly professional phone image.

- Gain trust and credibility in the marketplace
- Stop losing business because of a poor phone image
- Improve your ability to connect with your customers:

Benefits and Features, cont'd

- No more missed opportunities because prospects and clients were unable to reach you or because their messages got lost in the shuffle

- Increase your efficiency and handle your business calls smoothly and effectively

- A host of communications tools under one convenient roof to save you time and effort -- all at your fingertips 24/7!

- Proven experience and reliability that you depend on for your business.

- 99.9% uptime rate

- Over 260 million calls processed to date

- Never a busy signal for your clients and prospects!

Benefits and Features, cont'd

- Since most people like to "cut to the chase" and talk price points, like, "How much is it going to cost?"...let me tell you what it **won't** cost you!
  - 1.) It won't cost you an "arm and a leg,"
  - 2.) It won't cost fifty grand a month with an ad agency who doesn't produce anything for you,
  - 2.) It's cheaper than hiring someone to sit behind their desk, doing their nails,
  - 3.) You can probably write it off on your expenses (*check with your CPA or tax professional*).
  - 4.) And last, but not least, you can get iTeleCenter for free.

Benefits and Features, cont'd

- iTeleCenter also has a program for their subscribers which pays you.
  - Refer 3 other clients or colleagues and as long as they remain paying clients, you will continue to get iTeleCenter for free.
  - The "downside" to this is if one drops out of their subscription, your monthly rate will be pro-rated.
  - How to avoid that? *Refer more than 3 for more free numbers or extensions!*

Extended Benefits – Refer 3 and Get it Free

- With iTeleCenter's "Refer 3 and It's Free" offer, you can receive your service at absolutely no cost...
  - Here's How It Works:
  - Simply share this business communications tool with as many people as you know, using our handy TeleFriend feature.
  - Once you have 3 active referrals, your monthly service fees are waived!

Do You Need To Refer 3 New People Each Month?

- **No. But, it wouldn't hurt you if you did...**
- 3 Active Referrals Is All it Takes To Get You Started
  - You don't need to refer 3 new customers every month, as with some programs.
  - All you need is 3 referrals actively using the iTeleCenter
  - To qualify as an active referral, your referral must be on the same or higher rate plan as you and maintain their account paid up to date.
- It can't get much easier than this!

Added Bonus for Each New Set of 3 Referrals

- **Continue to refer new customers beyond your first 3 referrals and you'll get an added bonus!**
  - **Need an extra toll free number?** For each additional set of 3 referrals you will qualify for an additional iTeleCenter number with no monthly fees. Redeem it whenever you wish!
  - All you need to do is contact Customer Service at 1-800-454-5930 and ask to have your new phone number set up.
  - Special note: To assure that you gain the maximum benefit from this offer we recommend you continue to refer new subscribers so you always have a surplus of subscribers to count towards your 3 referrals.

- It's just our way of saying "*Thank You*" for spreading the word about iTeleCenter!

3 Plans To Fit Your Needs

- **Unlike a lot of other providers, we don't believe in 'nickel and diming' you for every feature. iTeleCenter gives you 3 different plans to choose from.**

- Lite - $19.95 per month

- Pro - $39.95 per month

- Premier - $99.95 per month

- **iTeleCenter Comes with Over 30 Included Features**. You Won't Pay Per Feature Here! Plus New Features are Continuously Added to the system.

- If you can find a feature that we do not offer, tell us about it. If we add it, we will give you 3 months for free!

Synopsis of Benefits and Features
(over 50 powerful features)

- Personal Toll-Free or Local Number
- Customizable main Greeting / Auto Attendant
- Multiple Extensions
- Enhanced Voicemail
- Enhanced Call Forwarding
- Call Screening & Announcement
- Customizable Music-On-Hold
- Access Voicemail & Faxes via E-mail
- Instant Text Message Alerts
- 24/7 Informational Mailboxes
- Send & Receive Faxes Online
- Instant Call Return
- Unblockable Caller ID
- No Busy Signals
- Live Call Transfer
- Outlook Integration
- After-Hours Mode
- iTeleCenter Voice Studio
- Ad Tracker

Synopsis of Benefits and Features, cont'd

- Personalized Greeting Options
- Caller Name and Address Lookup
- Dial-By-Name Directory
- Detailed Call Reporting
- Q & A Scripting
- Automated Call Distribution (ACD)
- Click-To-Call
- Call Recording
- Call Blocking
- Fax On Demand
- Virtual Calling Card
- Do Not Disturb
- Voice Broadcast
- On-Hold
- **And many more!**

For a detailed explanation of each benefit and feature click on

http://iTeleCenter.QuestarTeleCommunications.com/

Then choose
"Features"
from the top menu bar on the web site.

Included Features With All Plans

Personal Toll-Free or Local Number	24/7 Informational Mailboxes
Customizable main Greeting / Auto Atendant	Send & Receive Faxes Online
Multiple Extensions	Instant Call Return
Enhanced Voicemail	Unblockable Caller ID
Enhanced Call Forwarding	No Busy Signals
Call Screening & Announce	Live Call Transfer
Customizable Music-On-Hold	Outlook Integration
Access Voicemail & Faxes via E-mail	After-Hours Mode
Instant Text Message Alerts	iTeleCenter Voice Studio
My iTeleCenter	Ad Tracker
Virtual Calling Card	Do Not Disturb
Voice Broadcast	Online Account Access
Personalized Greeting Options	Name and Address Lookup
Dial-By-Name Directory	Detailed Call Reporting
Q & A Scripting	Automated Call Distribution (ACD)
Click-To-Call (Coming Soon!)	Call Recording (Coming Soon!)
Call Blocking	Fax On Demand
On-Hold	And much more

Contact Information

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Thank you for allowing me to make this presentation!

It has been my pleasure and honor to deliver this presentation to you. Should you have any questions, don't hesitate to give me a call or send me an email.

Sincerely,
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